Jakarta, 12 September 2013 No. 1260/F30120/2013-S6

Attachment : Term of Reference (ToR)
Subject : **INVITATION LETTER**

To:

Towing Companies as Potential Bidders

Dear Sirs.

PT PERTAMINA (PERSERO) ("the Hirer") is an Indonesian state-owned oil and gas company which owns and operate significant oil tanker operations among its owned and chartered fleet in order to distribute crude oil and oil products from, to, and throughout Indonesia.

The Hirer has put one of its (Single Point Mooring) SPM at drydock to carried out docking at PT. PAL Indonesian (Persero) Surabaya – Indonesia. The docking are now on the final stage and the Hirer has an intention to held a procurement process for towing service of the SPM from the dockyard to the place of operation at Refinery Unit IV Balongan Terminal – Indonesia.

The Hirer hereby invites all potential Bidders to participate in the Bid for the supply of the towing service (The Project). The participated Bidders are expected to be a towing service companies which have a suitable tug to tender the service. The tug shall fly Indonesian Flag as the implementation of Cabotage Principles in Indonesia.

The appointment will be determined through an open bid system, therefore we invite all reputable towing service company to participate in this bid without necessarily required to provide Pertamina Bid Registration (Surat Keterangan Terdaftar/SKT).

The appointed Bid Winner and the Hirer will enter into a Towing Contract Agreement after its appointment using Towcon 2008 (International Ocean Towage Agreement), with the basic term and conditions set forth in the Terms of Reference ("ToR") and in accordance with the result of all process contained herein.

PROJECT DETAIL

Place of Departure and Destination:

Place of Departure	:	PT. PAL Indonesia (Persero) – Surabaya – Indonesia
Place of Destination		Tersus RU IV Balongan (Area SPM 12.5 M) – Indonesia

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Technical Specification of SPM:

GRT	:	About 196 T	
Diameter		10.5 M	
Height from Water Surface		4.48 M	
Draft	:	2.28 M	

Tug Arrangement

1 (one) Tug for conducting towing

General Requirement and Tug Technical Specification

Tug Specification	Technical Specification			
General Requirement	 All Tugs employed for this project shall have a valid certificate and covered by appropriate insurance refer to the applicable rules and regulations. The Bidder shall be responsible to conduct all necessary survey and acquiring all necessary permit and licenses from the competent authority i.e Classification Society, Local Harbour Authority, Marine Warranty Surveyor/Underwriter. 			
Tug				
Flag	Indonesian Flag			
Horse Power (Min)	Min 700 HP			
Equipment	The Tugs shall be equipped with Bridle Towing Equipment and Towing Line (Wire and Mooring Rope)			

The procurement tentative agenda will be proceed as follows:

TENTATIVE AGENDA		SCHEDULE
Invitation to Bid	:	12 September 2013
Prebid Meeting	:	17 September 2013, 10.00 Jakarta Time
Closing / Proposal Submission	:	19 September 2013, 10.00 Jakarta Time

If there are any queries, please do not hesitate to contact us. We look forward for your participation in our Project.

Yours faithfully

PT PERTAMINA (PERSERO)

Marketing & Trading Directorate – Shipping Chartering Manager

Putu Benedin