

Jakarta, 20 June 2016  
 No. 2606 /F30120/2016-S6

Subject : Invitation to Bid for Spot Charter Kikeh Crude Oil Shipment

**SHIP OWNER/ SHIP BROKER**

Dear Sirs,

Regarding to voyage charter needs, PT Pertamina (Persero) Marketing Directorate – Shipping, hereby invites potential bidders to provide vessel with the following specifications and conditions:

**Technical Specifications**

1.	Type of Vessel / Hull	:	Aframax / Double Hull		
2.	DWT	:	Min. 80,000 MT - Max. 150,000 MT		
3.	Year of Built / Flag	:	2001 Up	/	Indonesia - Foreign Flag
4.	Cargo Tank Capacity (98%)	:	Min.	96,000	m3
5.	Summer Draft	:	Max.	25	M
6.	LOA	:	Max.	260	M
7.	Service Speed	:	Min.	13	Knots
8.	Cargo Pump	:	Min.	2	Unit
9.	Total Discharge Rate (Cumulative)	:	Min.	2,500	m3/Hour or Pressure 7 kgf/cm2
11.	Loading Rate per Line	:	Min.	4,000	m3/Hour
12.	Total Loading Rate	:	Min.	8,000	m3/Hour
13.	Segregated Ballast Tank	:	Required		
14.	Derrick / Crane per Unit	:	Min. 15 Tons		
15.	Cargo Heat up Before Discharge	:	Min. 90 deg F / 33 deg C		
16.	Bow Chain Stopper	:	Min. 2 (two) Unit		
17.	Terminal Approval	:	Murphy / Petronas		

**Term and Conditions**

1.	Number of Vessel	:	1 (One) Unit		
2.	Number of Voyage	:	1 (One) Voyage		
3.	Type of Cargo	:	Kikeh Crude Oil		
4.	Cargo Quantity	:	± 600,000 Bbls		
5.	Laycan	:	09 July 2016 (0700 - 1600 Hrs LT)		
6.	Loading Port	:	Kikeh Terminal – Malaysia		
7.	Discharging Port	:	Balikpapan – Indonesia ADD 15-16 July 2016 (0600 - 1500 Hrs LT)		
8.	Laytime	:	84 Hours		
9.	Freight	:	<ul style="list-style-type: none"> <li>- In USD Lumpsum (Freight shall include withholding tax, heating, port cost, AWRP (if any), K+R Insurance (if any), canal dues (if any), and any other cost related to owner's responsibility, but excluding VAT).</li> <li>- Charterer's account as per Worldscale.</li> </ul>		
10.	Demurrage	:	In USD PDPR (shall include withholding tax, but excluding VAT)		
11.	Payment	:	14 (Fourteen) banking days upon completion of discharge & completed invoicing document received by Pertamina		
12.	Transport Loss	:	Max 0.1 % (Unavoidable loss only)		
13.	Charter Party	:	Asbatankvoy		
14.	Others	:	<ul style="list-style-type: none"> <li>• Owner/Broker shall guarantee that the vessel shall be accepted in loading and discharging terminal.</li> <li>• Owner/Broker shall appoint Pertamina's agent at discharging port</li> <li>• Ready to sail to discharging port without bunkering</li> <li>• At loading &amp; discharging port, NOR will be accepted at daylight</li> <li>• Subject to Pertamina's management approval and terminal approval</li> </ul>		

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**Offer Options**

Options	Term & Conditions
<b>Option A:</b> Please submit charter hire in USD lump sum and demurrage in USD PDPR	<ul style="list-style-type: none"> <li>- No local Permanent Establishment</li> <li>- Freight and demurrage payment in USD</li> <li>- <u>Withholding tax max 20 (twenty) pct.</u>, for more information, please consult attached info pack</li> </ul>
<b>Option B:</b> Please submit charter hire in USD lump sum and demurrage in USD PDPR	<ul style="list-style-type: none"> <li>- Owner appoints local Permanent Establishment</li> <li>- <u>Freight and demurrage payment in IDR.</u> Exchange rate used is the average of JISDOR rate on the date of laytime commence in the first loading and six working days prior to the date. If the date of laytime commence in the first loading is a holiday, exchange rate used is the average of JISDOR rate seven working days prior to the date. (info on JISDOR: <a href="http://www.bi.go.id/id/moneter/informasi-kurs/referensi-jisdor/Default.aspx">http://www.bi.go.id/id/moneter/informasi-kurs/referensi-jisdor/Default.aspx</a>)</li> <li>- <u>Withholding tax max 2.64 pct.</u></li> </ul>

**Commercial & Technical Document**

When submitting the offer, please ensure the following documents are attached (max. 10 MB):

1. Bid Offering Letter
2. Power of Attorney from Owner
3. Q88 Latest Version
4. SIRE
5. Class Certificate.
6. International Tonnage Measurement Certificate
7. ISSC (International Ship Security Certificate)
8. Other relevant certificate

Please send the offer in good order by fax No. 62-21-43935402 or e-mail to [erwien@pertamina.com](mailto:erwien@pertamina.com) and [muhammad.radhi@pertamina.com](mailto:muhammad.radhi@pertamina.com) on **Tuesday, 21 June 2016 15.00 Jakarta Local Time** the latest for evaluation.

Regards,

Marketing Directorate  
Chartering Manager



Pratomo Setyohadi